

"Over the years, so many training participants have told me the coolest thing ever: "Florian, you are the Jim Carrey of public speaking coaches." I love it! But public speaking is only part of my work. Your benefit is the transformation you experience. Public speaking is the input. The output is growth: more self-confidence, more authenticity, more charisma. In combination with tons of techniques - from structure to storytelling - you become a powerhouse of persuasion." -- Flo

## **DAY1**

SET THE STAGE	9:02
Expectations and vision	
SPEECH 1: BREAKING THE ICE	10:01
Preparation, speeches, evaluations	
LUNCH	13:17
	14:03
A powerful tool for building any persuasive speech	
or presentation in four simple steps	
THE DNA OF RHETORIC	15:16
Logos (Message, examples, demonstration), Ethos (Reputation,	
charismatic authority), Pathos (Storytelling, vulnerability)	
SPEECH 2: PATHOS, PATHOS, PATHOS	16:33
Preparation, speeches, evaluations	
END OF DAY 1	18:17

## **DAY 2**

SPEECH 2 CONTINUES	9:01
Speeches, evaluations	
SPEECH 3: PRESENTING WITH SLIDES	10:46
Presentations, evaluations	
LUNCH	13:21
MORE POWER TO YOUR POINT	14:13
Best practices in building slide presentations	
SPEECH 4: THE SALES PITCH	15:01
Group exercise – preparation, presentations	
TEAM FEEDBACK	16:25
Positive feedback round	
 FINALE	17:24



Florian from Germany, based in Barcelona, worked as a consultant and business development manager for almost a decade for KPMG, the global advisory firm. Since 2009 he has dedicated himself to helping companies improve their performances by teaching them the power of persuasive, inspiring, and charismatic communication. His specialty is moving people to action in a fun, pragmatic, energetic way. Florian is the co-creator of the world's first public speaking board game RHETORIC. A collaborator of IESE Business School Barcelona, author of five books, and founder of keynoteboutique.com, Florian offers transformational communication seminars, keynote speeches, and speech coaching, in English, German and Spanish mainly to international brands like Banco Santander, HSE, Metro Group, Microsoft, Roche, Viessmann, and Jägermeister.



In my 18+ years in HR leadership I have hired more than 30 external trainers. Florian is the top 1 with most "10s" from participants I have ever seen. Why? Very simple... He isn't only passionate about speaking; he is even more passionate about seeing others grow, and that combined with his enormous generosity in sharing everything he knows with others makes him a memorable trainer.

**GUADALUPE GARCÍA** Senior Director at ADP International

This [online] training is not a training. This training is an experience. It has logos, ethos, pathos; it is so full of energy and fun and it is the best team-building without being called team-building. Forget about taking notes, just listen and let yourself immerse. What Flo delivers will go straight into your hearts, souls, and minds.

## ΚΔΙ ΒΕΗΡΜΔΝΝ

Director Supply Chain at Mast-Jägermeister

Florian is a spectacular speech trainer. He is a master of the material, extremely good at bringing out the best in people and getting them to confront their own inhibitions, and incredibly funny and engaging and utterly effective. Highly recommended! ERIC BOWNMAN

CTO at TomTom

Florian has brought back the Pathos in my public speaking, enabling me to lead a 12,000 people family business into the next century! MAXIMII IAN VIESSMANN Group CEO at Viessmann Group

